



International
Supply Chain
Education Alliance



Effective Communication with Internal Clients

The purpose of the training

Teach participants to use an effective communication strategy to persuade and build trust when working with internal clients / key stakeholders. To teach how to identify the real causes of difficulties and how to establish long-term partnerships with internal clients by overcoming these difficulties. Develop skills in identifying needs, dealing with conflict situations.



FOR MORE DETAILS



Email for more
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Visit our website
www.iscea.org

As a result of the training, the participants will

- Train the communication skills required in procurement
- Learn to ask questions to get information
- Learn to identify the difficulties faced by the internal client and ask the appropriate questions
- Learn and work out how to look for and define requirements from the client
- Learn to deal with objections and complaints

Duration: 2 day