





To tell about the procurement process, the best world practices; familiarize with the KPI system and procurement assessment; value chain and the role of procurement, Supply Chain Management, digital tools in procurement.

It is also important to highlight the role of procurement and buyers in companies in world practice, and their relationship with key stakeholders. We assume that the workshop participants will need to "walk" through the entire procurement process and work with them on real-life examples on which they can work through the problems that employees have.



## FOR MORE DETAILS



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## As a result of the training, the participants will

- Understand the role of procurement in companies: the transition from servility to equal partnership, understand what is procurement in the world
  - Familiarize with various purchasing models
  - Familiarize with the approaches to calculating KPI in procurement
- Realize that procurement changes are inevitable to maintain efficiency and profitability

**Duration: 1 day**