



**CSCM**

Certified Supply  
Chain Manager



International  
Supply Chain  
Education Alliance



## Take control of your future

ISCEA training and certification programs provide you with the knowledge required to improve both your supply chain processes and your career.



## Grab the best job opportunities

75 percent of employers prefer to hire certified professionals for supply chain positions, and ISCEA certificate holders are getting the best paid jobs.



## Be recognized around the world

ISCEA is the worldwide authoritative resource for supply chain career validation with certificate holders in 47 countries on 6 continents.

# | CSCM exam preparation course

## **MODULE I**

### **Supply Chain Strategy**

1. Supply chain management essentials
2. Strategic planning in the supply chain
3. Supply chain risk management
4. Business processes and metrics

## **MODULE II**

### **Logistics**

5. Logistics - Transport in the supply chain
6. Logistics - Distribution networks
7. Logistics - Inventory management
8. Bullwhip effect

## **MODULE III**

### **Tactical Planning**

9. Introduction to Sales and Operations Planning (S&OP) / Integrated Business Planning (IBP)
10. Products and services management
11. Demand management
12. Supply management
13. Consensus, prioritization and strategic planning integration

## **MODULE IV**

### **Relationships Management**

14. Supply Chain Relationships
15. Customer Relationship Management
16. Supplier Relationship Management
17. Supply chain collaboration tools

## **MODULE V**

### **Supply Chain Optimization**

18. Information systems and digital supply chain
19. Lean Six Sigma
20. Theory of Constraints (TOC)
21. Demand-driven supply chain (DDSC) framework
22. Introduction to Demand Driven Material Requirement Planning – DDMRP

## **MODULE VI**

### **Complementary Skills**

23. Financial key performance indicators
24. Leadership and change management
25. Introduction to project management
26. Sustainable supply chain management

## | Perfect program for:

- Supply chain professionals empowered to make strategic decisions.
- Organizations wanting to improve their competitive edge by providing their executives an holistic supply chain perspective.
- Individuals leading a supply chain transformation within their organizations.
- Top level managers, entrepreneurs and business consultants.

## | Course includes:

- 40 classroom hours led by an experienced supply chain management expert.
- Study guide with all slides and exercises.
- 2 hours program review.
- Multiple choice exam (70% minimum pass mark)

# | About ISCEA exams preparation courses

“ *It is a comprehensive opportunity to really learn about supply chain, technology and strategy - Michael Atwater, Entergy Corporation*

*It puts you in contact with Supply Chain's new trends - Donny Paniagua Ruiz, Florida Ice and Farm Company*

*This was a great experience. Even after a long time of service, I still learned a lot - Neven Mladina, Kellogg Brown & Root*

*I gathered lots of information and ideas to be implemented in our current business projects - Shino Thomas, Theodore Wille Intertrade*

*The course provides a different perspective. It clarified concepts that I previously perceived as too complicated to me - Zamira Alfonso, Axionlog*

*My expectations were met. The content is updated and provides a good perspective on the Supply Chain - Diana Diaz Porras, Colombina*

*It is a practical course. I was able to improve both my skills and knowledge. I recommend it! - Rosa Oritz, General Motors*

*There is a great amount of knowledge delivered - Robinson Alejandro Prieto Camelo, Bimbo Group*

*Very good! Top level! - Waldemar Nunez, Costa Rican Institute of Electricity*

*The content is concrete and precise. It provides you with the power to influence corporate decisions - Amalia Sepulveda, Independence*

*I recommend it for both those who need to learn the basics, and those working with these concepts on a daily basis - Carolina Sánchez Barrantes, Freudenberg Medical*

” *I learned that any problem can be approached from different angles, but you have to remain focused on customer satisfaction and the organization's strategy - Rodrigo Alan Gonzalez Silva, Tyson Foods*

## | About ISCEA

The International Supply Chain Education Alliance (ISCEA) was the first organization certifying Supply Chain Professionals around the globe, and it remains the worldwide authoritative resource for Supply Chain Career Validation with thousands of certificate holders commanding top-tier salaries.

ISCEA's mission is to provide Total Supply Chain Knowledge to manufacturing and service industry professionals through Education, Certification and Recognition.

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